

PROJECT GALAXY

Behavioral Health Revenue Cycle Management

VOB · Medical Coding · Claims Billing · AR Recovery · Denial Management · Credentialing

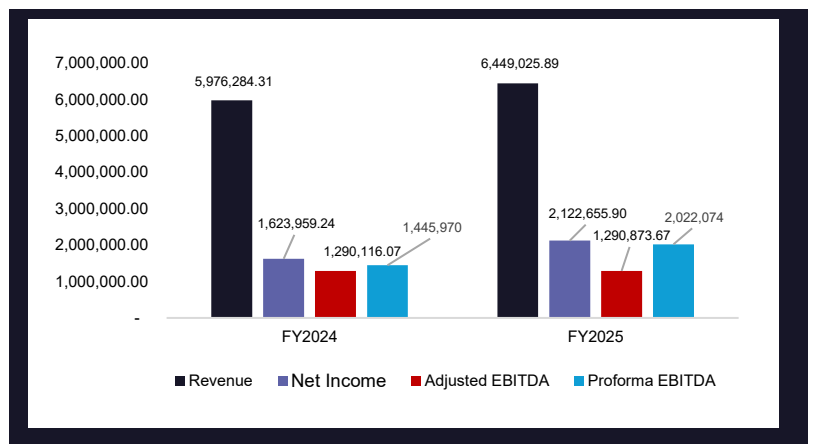
Company Overview

- Project Galaxy is a full-service behavioral health revenue cycle management company delivering outsourced billing, coding, collections, and denial management services to treatment facilities across the Pacific Coast and nationally.
- Founded in 2016, the company serves 49 active clients including multi-location treatment centers, residential/PHP/IOP programs, and psychiatry groups.

Key Investment Highlights

- Behavioral Health Specialization:** Focused exclusively on sub-use disorder, mental health, and psychiatry — deep payer relationships and expertise in complex, authorization-heavy reimbursement environments.
- Recurring, Aligned Revenue Model:** Flat fee % of collections creates a fully aligned incentive structure. As client facilities grow, the Company's revenue grows — naturally recurring and highly predictable.
- Organically Grown, Founder-Led:** Founded in 2016 with zero institutional capital. Scaled entirely through referrals and operational excellence.
- Scalable Hybrid Staffing Model:** 42 US-based internal staff complemented by an offshore BPO team across VOB, UR, RCM, Billing, and Payments — providing margin leverage as volumes scale.
- Proprietary Analytics Platform:** Custom Tableau-powered, client-facing analytics and reporting built on CMD PMS and Salesforce CRM — differentiated transparency that drives client retention
- Platform for Add-On M&A:** Behavioral health RCM is highly fragmented. Project Galaxy's operational infrastructure, team depth, and tech stack position it as a natural consolidation platform.

Financial Highlights



Transaction Overview

The owner is seeking a majority recapitalization or growth equity partner to support the next phase of scale.